

# tools of the trade

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**Birth Order  
Factor**

*The Birth Order Factor. Lucille K. Forer with Henry Still.  
New York: David McKay Company, Inc., 1976. 298 pp. \$9.95.*

The author, a clinical psychologist with 25 years experience, examines personality patterns that appear to be linked to the "birth order factor." Strengths and weaknesses in each birth order position are suggested.

The book reads well and is rich with examples. It provides a point of view that can complement other research findings concerning motivation and interpersonal relations. It should be of particular interest to those working with families or youth, or those interested in improving human relations in the work setting.